FROM THE GROUND UP

A MONTHLY NEWSLETTER FROM THE
NORTH IDAHO BUILDING CONTRACTORS ASSOCIAITON



THIS MONTH'S NEWS AND UPDATES:

2- President's Message
3- Membership
4- Government Issues
5- Builders
6- Associates
7- Education
8- Home and Garden
9- Parade of Homes
10- Public Relations
11- Young Professionals
12- PWB
13- Leadership

p. 208-765-5518
e. info@NIBCA.com
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w. NIBCA.com

UPCOMING MEETINGS

Date	Description	Time	Location
7	*Finance Committee, 12pm, NIBCA Office*		
7	*Membership Committee Meeting, 4pm, NIBCA Office*		
7	*PWB BOD Meeting, 4pm, NIBCA Office*		
7	*Home & Garden Committee, 5pm, NIBCA Office*		
8	*Work Place Safety Seminar, 10am-12pm, 1pm-3pm, NIBCA Office*		
8	*Education Committee, 4pm, NIBCA Office*		
9	*NIBCA Board of Directors, 3:30pm, NIBCA Office*		
9	*New Member Orientation, 5pm, NIBCA Office*		
10	*PWB Member Meeting, 11:45am, Seasons Fresh Grill*		
20	*NIBCA Office Closed*		
21	*Joint Government Issues, 12pm, NIBCA Office*		
21	*Young Professionals, 3pm, NIBCA Office*		
22	*Public Relations Committee, 3pm, NIBCA Office*		
22	*NIB-PAC Meeting, 4pm, NIBCA Office*		
23	*Associates Committee, 4pm, NIBCA Office*		
28	*Parade of Homes Committee, 12pm, NIBCA Office*		

To register for any of the above events, see the NIBCA calendar, or contact the NIBCA Office.

PRESIDENT'S MESSAGE



Levi Snyder
Monogram Homes

On behalf of the NIBCA it is my pleasure to welcome our new Board of Directors members Michael Wendland, Mike Bell and Brady Brunner for the Builders and Stefani Hoffman and Nicole Ansbaugh for the Associates. We have a fantastic team this year in our Board and committees who have in turn established lofty goals in alignment with the mission and vision of the NIBCA. There was a fantastic turnout for our January General Membership Meeting, and we want to thank each and every one of you who were able to attend.

At the beginning of this month we had a contingent of local leadership, including our Executive Officer, attend the National Association of Home Builders Leadership Conference at the International Builders' Show! Seeing our local builders association represented on the national stage is an exciting continuation of our long standing goal to further the building industry.

Next on the docket is Winter Boards for the Idaho Home Builders Association in Boise where we will speak with the legislators on the latest opportunities and concerns that we face as an industry and hope to bring back new solutions to our North Idaho communities.

Meetings such as these on the state (IHBA) and national (NAHB) level are an amazing opportunity for those that can attend. Please do not hesitate to ask either myself or another member of your board about our experience and how you can get involved.

If you have not yet taken the time to book your tickets for our General Membership meeting on March 15th from 5PM-7PM you should do so now! We are thrilled to have Sam Wolkenhauer with the Idaho Department of Labor returning to speak to current local economic trends. Tickets are going quickly, so please do yourself a favor and get your ticket booked now. I look forward to seeing you there.







IBCA Updates

NAHB Housing Updates



Thank you to Gary Hall for being an amazing president in 2022!

MONOGRAM HOMES
TDS
Idaho Central CREDIT UNION
SHS SPOKANE HARDWARE SUPPLY, INC
hardware hut

MEMBERSHIP



Russ Dowell
Hayden Homes

Establishing strong relationships between businesses is essential for success, and building those connections can be made easier through networking. By tapping into the power of a network, companies can maintain meaningful interactions with one another to develop mutually beneficial partnerships that support their business goals.

Take advantage of the opportunity to increase your influence by joining a committee and expanding your reach. Gain valuable experience while broadening your horizons - it's a great way to make lasting connections!

Join us in March for an exciting General Member Meeting! Come and learn more about what our association is doing to serve the community, share your ideas with fellow members, and help shape how we move forward.

We LOVE our Members!

Check out our Facebook page Every Monday for our Member Spotlight!

Welcome New Member Crescent Lighting Supply

Join them for the Grand Opening of their Showroom

March 1st
12-6pm
See this flyer for more details

NIBCA's annual directory is now seeking advertisers. Contact NIBCA@stuartsmedia.com or 208-234-1565 for more details. Find a fillable form here.



CoffeeTalk

Third Thursday
7:45-8:30AM AT NIBCA

Committee Meeting
1st TUES
4pm NIBCA

GMM March 15 : 5 - 7pm

Sam Wolkenhauer, Idaho Department of Labor

CDA Inn, 506 W. Appleway, CDA
RSVP: 208-765-5518;
info@nibca.com;
Scan the QR Code.

NIBCA PROUD MEMBER NIBCA.com

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JOINT GOVERNMENT ISSUES



HOUSING & ECONOMIC SUMMIT



Dale Cargile
North Ridge Homes



Speaker
Dr. Robert Dietz



Speaker
Jim Tobin

PROFITS AND POLITICS

Join NAHB Chief Economist Dr. Robert Dietz and NAHB Chief Lobbyist Jim Tobin for an enlightening discussion on the economy, as well as the latest on politics and policy from Washington, DC. Housing and home building is essential to the health of the US and Idaho economies and knowing where the industry is headed can prepare you and your business for the future. Learn where interest rates are heading and how the supply chain continues to weigh on housing affordability. While it is often said that "all politics is local", Washington, DC, plays and outsized role in the health of the housing industry. Hear what the Biden Administration and Congress are doing to impact your business through new regulations, proposed legislation and the personalities that drive decision-making in the Nation's Capital.

April 20, 2023

11:30am-1:30pm Lunch Included

Hagadone Event Center 900 S Floating Green Dr, Coeur d'Alene

Register at NIBCA.com/events, by calling 208-765-5518 or emailing info@nibca.com

Scan to Register Online

NIBCA Members Table of 8 $500
Individual ticket $75

Non-Member Table of 8 $600
Individual ticket $85

Register by April 14

3rd TUES 12pm NIBCA Lunch Provided

NAHB.org

IHBA Feb 15-17 Boise

NIB-PAC Mtg Mar 22 4:30pm

NIB-PAC
North Idaho Builders - Political Action Committee

Join the conversation

"Every man owes a part of his time and money to the business or industry in which he is engaged. No man has the moral right to withhold his support from an organization that is striving to improve conditions within his sphere."
— Theodore Roosevelt

BUILDERS



Emily Bradley
Executive Officer NIBCA

The Builder Nominees for 2022 Builder of the year are:

- Gary Hall, Frontier Homes
- Allen Dykes, Village Homes

The Builder of the Year is Gary Hall with Frontier Homes!

Gary served as 2022 President and has set up the organization for future success. With his membership Goals, President's Challenge, Economic Summit, and his dedication to telling our story to the region. He advocated on our behalf for a grant to help NIBCA spread the Pro-Growth message that will come this year. Gary sat as the Joint Government Issues Chair, and a member of NIB-PAC and the membership committee. Gary is a second-generation builder and has been building for more than 35 years in Alaska and North Idaho.
Gary is husband to Amber, father of two, grandfather of two.



The 2022 Company of the Year Nominees are:

- North Ridge Homes
- Frontier Homes

Company of the year is North Ridge Homes!

Dale and Jessica Cargile have been instrumental in 2022 to NIBCA and its success.

Dale served as 2nd Vice President and was sworn in as 1st Vice President in the January GMM. He will hold the role of President in 2024. He served as the Public Relations Chair, which took on a lot in 2022. Starting with zero in his budget and handing off the committee with a $45,000 budget to promote the building industry in North Idaho. He led the team on rebranding, videos, design, and increased social media. Dale also received Life SPIKE in a record breaking 6 weeks. Dale is an Idaho Certified Master Builder.



Jessica stepped in mid-year as Secretary for PWB and was voted in as Vice President of PWB in December. She will hold PWB President position in 2024. She was added as a Builder Liaison Co-Committee Chair with the Parade of Homes and has already worked diligently to improve the Builder/Committee communications, made changes to the event that benefit the Builders and listened patiently to their concerns.

Together they own North Ridge Homes creating Custom Homes, they contribute to Second Harvest, sponsor College of Idaho's soft ball team, work with their local HOA and as a Love Box Leader with Spokane Angels supporting foster children and families in the area.

They have two children, and just became empty nesters- Not counting Photobomber Huckleberry who is an official member of the PR Committee

Congratulations!

ASSOCIATES

Congratulations!

The Nominees for Associate of the Year are

- Stefani Hoffman, Lake Creek Comfort
- Amie Pace, Evergreen Home Loans



Amie Pace
Evergreen Home Loans

It was unanimous that the Associate of the Year be awarded to … Both of these amazing ladies!

Stefani Hoffman has an incredible work ethic and commitment to giving back to the community. She is an active member of the Professional Women in Building, she serves as the Education Committee Chair, and sits on the Parade of Homes and the Home and Garden Show Committees. Stefani was just sworn in as an Associate Director for the NIBCA Board.

Additionally, Stefani started the first NIBCA Student Chapter with over 25 student members, participated in NAHB's Build Across America, assisted PWB in getting *The House that She Built* book into 1st grade classrooms and celebrated the first Pet Parade of Homes that used STEM curriculum for kids grades K-12.

In her personal world, she is part owner of Lake Creek Comfort; certified as a secondary and post-secondary teacher and College/Career Counselor; professional STEM Role Model; member of the Board for North Idaho College Workforce Training program; and she holds a bachelors in range management and plant science from U of I.
Stefani is wife to John and mother to Justin.

Amie Pace has made an impressive mark on our community in the year of 2022. She was appointed president of PWB, obtained a grant to put *The House that She Built* books into 1st grade classrooms throughout the community, and was appointed as a trustee to the Idaho Building Contractors Association Benefit Trust Fund. The trust fund is dedicated to providing discounted insurance plans for this industry at a state level. She has been Co-Chair for the Education Committee assisting with the Build Across America, Pet Parade of Homes and Student Chapter.

Amie was just sworn in as Associate Vice President and will serve on PWB Board as Past President.
In her professional life, Amie quotes Theodore Roosevelt: "Far and away the best prize that life has to offer is the chance to work hard at work worth doing."

Amie is passionate about the dream of homeownership and helping families fulfill this dream. She loves helping them build generational wealth through homeownership. In order to continue doing what she loves, Amie knows how important it is to be a part of the future decisions that can affect the building industry and that it's imperative to advocate for housing affordability and educate the community on career opportunities. She also just got her Building Contractors License
Amie is wife to Ira, and mother to Maggie and Lucie.

Committee Meeting
4th THUR
4pm NIBCA

evergreen HOME LOANS
LAKE CREEK COMFORT
MONOGRAM HOMES
TDS
Idaho Central CREDIT UNION
ASPEN
SHS SPOKANE HARDWARE SUPPLY, INC
hardware hut

EDUCATION

REGISTER TODAY!



Stefani Hoffman
Lake Creek Comfort

WORKPLACE SAFETY SEMINAR

Your Blueprint to Healthy, Safe Employees.

1. How to keep your employees safe.
2. How can you save money on your Worker's Compensation and other insurance policies?
3. How can you retain employees?

Choose a session:
Join us for FREE lunch served between sessions for all participants from 12 pm to 1 pm.

Speakers:
John Nishimoto, Jason Gaudet & Daniel Osburn

Presented by
Farm Bureau INSURANCE

Committee Meeting
2nd WED
4pm NIBCA

Wednesday, February 8, 2023

Session 1: 10 am to 12 pm **Session 2: 1 pm to 3 pm**

NIBCA Classroom:
1928 N 4th St, Suite A, Coeur d'Alene

To register: Call 208-765-5518 or NIBCA members go to nibca.com

NIBCA
EDUCATION COMMITTEE

Scan to Register

MONOGRAM HOMES · TDS telecom · Idaho Central CREDIT UNION · Tom's Traveling Toilets · ASPEN · SHS SPOKANE HARDWARE SUPPLY, INC · hardware hut

HOME AND GARDEN SHOW

The NIBCA is proud to promote the building industry through this annual event.

- Coeur d'Alene hosts over 100 vendors, with more than 4,200 attendees across 3 days, this is a great opportunity to showcase your business.
  Held March 3-5, 2023 at the Kootenai County Fairgrounds, 4056 N Government Way.
- Sandpoint hosts over 50 vendors, with more than 1,200 attendees across 2 days, this is a great opportunity to showcase your business.
  Held April 1-2, 2023 at the Bonner County Fairgrounds 4203 N. Boyer Rd.

This show marks the end of winter and the start of spring with beautiful landscaped gardens, home improvement contractors, plants, crafts and so much more. There is something for everyone with large feature exhibits and so much more.

The show brings homeowners together with the area's top building experts and remodelers. Professionals will be on hand to share their valuable knowledge that will bring your ideas to life or inspire you with new ones.

New in 2023: Gardening and Home Repair classes; Kids' workshops; Sandpoint Event

Continued Favorites; Free Flowers; Scavenger Hunt enter to win one of 3- $500 gift cards; Professionals on-hand to answer your questions

CDA EVENT
Get in FREE if you Volunteer 2 hours at the event.
$6 online $7 at the door $5 at the door with a Non-Perishable Food Donation

COEUR D'ALENE	SANDPOINT
March 3-5, 2023	April 1-2, 2023
Kootenai County Fairgrounds	Bonner County Fairgrounds

nibca.com/nibca-home-and-garden-show/



Jared Ban
True North EXP

Thank you to our Sponsors

Committee Meeting
2nd TUES
4pm NIBCA

NORTH IDAHO HOME & GARDEN SHOW

CDA Mar 3-5/ Sandpoint Apr 1-2

PARADE OF HOMES



Kadee McGwier
Berkshire Hathaway Home Services, Jacklin Realty

The Parade of Homes has been bringing contractors and clients together for well over four decades. Members of the North Idaho Building Contractors Association continually use the Parade to successfully market their company, place people in their homes, and generate sales.

The Parade opens the doors for prospective clients and potential homeowners an opportunity to physically experience the quality and craftsmanship you have to offer.

Each year, the Parade receives thousands of visits. People are looking to gather ideas, get inspired, and learn about the latest design trends. Potential clients are eager to meet and speak with a contractor with whom they can connect. The Parade gives you the opportunity to present yourself to these people in a unique way and allows them to see you as a knowledgeable, professional contractor who can turn their home dreams into a reality.

An entry in the Parade also means plenty of publicity. A dynamic advertising campaign, with the sole purpose of driving prospective clients to Parade homes, which includes but is not limited to:

- Recognition on the NIBCA website, through email blasts, and social media prior to and during the Parade
- Parade of Homes Guidebook - Distributed online, in the Parade App, throughout the community and in Show Homes. All Parade entrants receive an extensive advertisement in the guidebook
- Your Show Home and information about your company will be featured on the NIBCA Parade of Homes website page indefinitely
- Newspaper print ad about the Parade of Homes and builders published one week prior to the event
- Minimum of 20 High Resolution Professional Photographs of the Home, a 60-90 second video walk thru of the home set to music and an interactive video view of the home
- 4,000 patrons physically visiting the amazing work you do over 5 days with unlimited views online

Awards: A People's Choice Award will be selected from the public and other award winners will be selected by a panel of judges from the industry! All award winners will be advertised on the NIBCA website upon completion of the Parade. Awards are announced and given out at the exclusive Night of Awards.

In the Builder packet you will find the details about participation, fees, IMPORTANT DATES, and the official contract to submit. We hope you will join us in this annual event that showcases the amazing builders in Northern Idaho!

Now accepting 2023 Builder Home Submissions ***Click Here***

Committee Meeting 4th TUES 12pm NIBCA

September 16-17, 22-24

PUBLIC RELATIONS COMMITTEE



Cel Demers
Floor and Home

The Public Relations committee is proud to announce the formation of their NEW cutting-edge marketing campaign complete with tenacious TikToks, gripping YouTube reels and videos. Blackbird Digital is responsible for the re-branding in 2022 and we are looking forward to seeing the updated website that will be more user friendly.

The committee created an Impact Presentation to inform the general public what the impact is on the community from the building industry. This presentation was used last month by our President, Levi Snyder, at the Rathdrum Chamber of Commerce. We are looking forward to sharing this message with more community partners.

To add the cherry on top of all this success - look out for a special membership video being released soon! And if that wasn't enough, save the date for Boots & Bling event on June 15th, it will be one to remember.

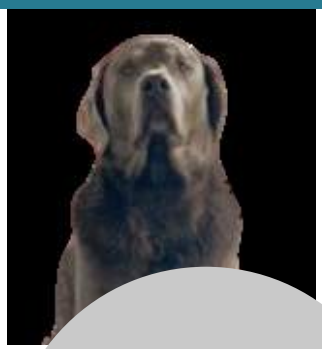
To join our Committee and the ongoing conversation. Next meeting 4th Wednesday at 3pm

Industry Impact

PROMOTING
70% of jobs in Kootenai County are in the Building Industry

PROTECTING
NIBCA works for the industry locally, on a state and national level

IMPACT
Report from the National Association of Home Builders was done on behalf of NIBCA to determine the impact of the industry in kootenai and surrounding counties

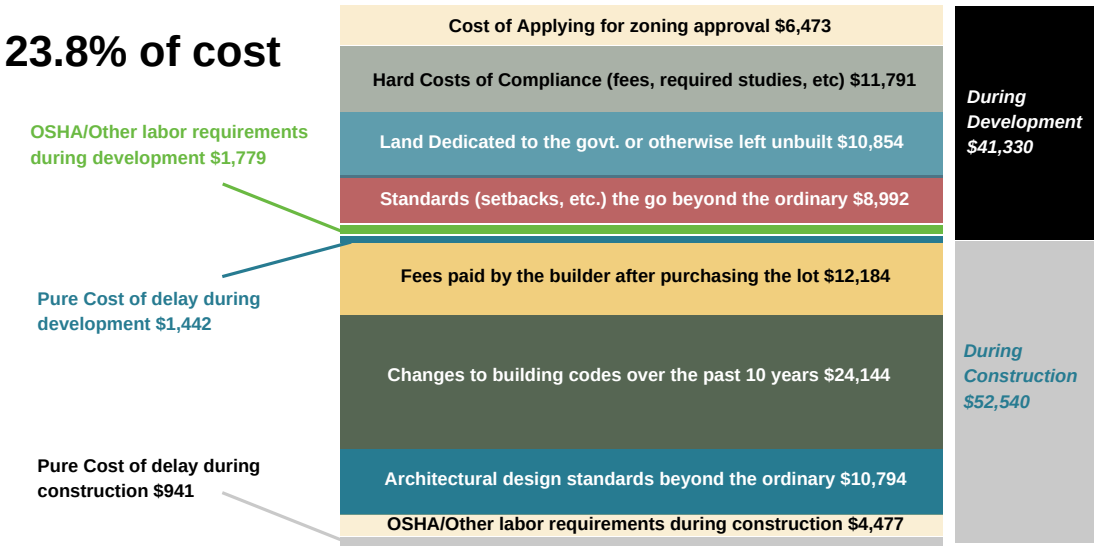


Committee Meeting 4th WED 3pm NIBCA

Regulatory Costs $93,970 per New Home (11% Gain 2016 to 2021)

Total effect of building codes, land use, environmental and other rules

23.8% of cost



Source: NAHB/Wells Fargo Housing Market Index (HMI)

Youtube COMING SOON

Facebook
@LikeNIBCA

TikTok COMING SOON

MONOGRAM HOMES
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YOUNG PROFESSIONALS

Our initial gathering was a smashing success! We had inspiring minds come together to share some fantastic ideas for the upcoming year. Don't miss out on our monthly social gatherings, golf outing and leadership training - each offering something meaningful to help us all grow!



Justin Hoffman
Blackbird Digital

We need you! Join our Committee to plan the upcoming year of events. To join simply email info@nibca.com



Young Professionals is a community of like-minded home building professionals from across the country who are looking to connect and grow their networks, businesses, and careers.

Our Values
A culture of quality, integrity, and forward thinking are essential aspects of the NAHB Young Professionals identity. We are committed to five core values:

- Leadership
- Diversity
- Connections
- Community
- Development

To qualify as an NAHB Young Professional, members must:

- Be under the age of 45 at the start of their membership!

Social
3rd TUES
3pm NIBCA



Social
March 21
3pm at NIBCA

PROFESSIONAL WOMEN IN BUILDING



New in 2022 we are celebrating a Professional Woman of the Year

The PWB Nominees are

- Amie Pace
- Stefani Hoffman
- Jessica Cargile
- Heather Tiemeyer



Ashley Yates
Ash Yates Co.

PWB is an invaluable organization for everyone connected to the building industry. It offers numerous opportunities for networking, professional development, and mentorship, as well as a vast network of invaluable business connections from which members can benefit. Not only does PWB allow members to grow and learn on a professional level, it also helps to foster leadership skills and encourages women in the industry to take up more influential positions. This has led to an increase in the number of women partaking in the building industry and makes sure their voices are heard. From business owners to students, everyone affiliated with the building industry has something to gain from this amazing organization.

The winner was chosen by the PWB members.

Hard work is one of the most admirable qualities a person can possess and it's even more impressive when combined with other great traits like generosity, kindness and passion.

This woman is hardworking and has proven her dedication to whatever she puts her mind to, and coupled with being generous, kind hearted and passionate toward her goals and all whom she encounters, she is an unstoppable force!

Our world is enriched, and we are honored to have her as a member and part of the Professional Women in Building.
Help us celebrate Amie Pace!

GMM
2nd FRI
Noon at
Seasons Grill



PWB Member Meeting

February 10, 11:45am - 1:00pm

Guest Speaker

Terry Kissler, Harris CPA's
Discussing Secure Act 2.0 and Employee Retention credits

Seasons Fresh Grill
209 E Lakeside Ave, CDA
Registration Required
208-765-5518
info@nibca.com

Scan the QR Code to Register

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Nobody expects more from us than we do
evergreen HOME LOANS

2023 BOARD OF DIRECTORS
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2nd VP Cel Demers, Floor and Home
Associate Vice President Amie Pace, Evergreen Home Loans
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Rudy Klein
Shawn Anderson, Monarch Custom Homes
Tim Timmins, Eagle Ridge Builders, Inc.

2023 COMMITTEE CHAIRS
Joint Government Issues
Dale Cargile, Northridge Contracting

Public Relations Committee
Cel Demers, Floor and Home

Associates Committee
Amie Pace, Evergreen Home Loans

Finance Committee
Alex Myers, TitleOne

Education Committee
Stefani Hoffman, Lake Creek Comfort

Home and Garden Show
Jared Ban, True North Exp

Parade of Homes
Kadee McGwier, Summit Homes

Membership Committee
Russ Dowell, Hayden Homes

Spike Club
Angela Erickson, First Interstate Bank

Past Presidents
Gary Hall, Frontier Homes

Young Professionals
Justin Hoffman, Blackbird Digital

NIB-PAC
Allen Dykes, Village Homes

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