FROM THE GROUND UP

A MONTHLY NEWSLETTER FROM THE
NORTH IDAHO BUILDING CONTRACTORS ASSOCIATION



THIS MONTH'S NEWS AND UPDATES:

2- President's Message
3- Membership
6- Government Issues
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8- Education
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10- Parade of Homes
11- Public Relations
12- SPIKE
13- Professional Women
14- Leadership

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UPCOMING MEETINGS

Date	TIME	Description, Location
2	4:00pm	Membership Committee Meeting, NIBCA Office
3	**3:30pm**	**PWB Board Meeting, NIBCA Office**
4	5:30pm	Trivia Night, NIBCA Office
9	**12:00pm**	**Finance Committee, NIBCA Office**
10	4:00pm	Education Committee, NIBCA Office
11	**8:00am**	**Coffee Talk - Sandpoint**
	3:30pm	**NIBCA Board of Directors, NIBCA Office**
	5:30pm	**PWB Old Fashion Fun Mixer- NIBCA Speakeasy**
12	11:45am	PWB Member Meeting, Farmhouse- Sandpoint
16	**12:00pm**	**Joint Government Issues, Wade Jacklin, NIBCA**
	4:00pm	**Young Professionals Social, Mulligans- CDA Inn**
	5:00pm	**GMM, Sam Wolkenhauer, CDA Inn**
18	7:45am	Coffee Talk - NIBCA
23	**8:00am**	**Member Orientation, NIBCA Office**
	12:00pm	**Parade of Homes Committee, NIBCA Office**
	3:00pm	**Member Orientation, NIBCA Office**
24	3:00pm	Public Relations Committee, NIBCA Office
	4:30pm	NIB-PAC Meeting, NIBCA Office
25	**4:00pm**	**Associates Committee, NIBCA Office**
29	ALL DAY	NIBCA office Closed for Memorial Day

To register for any of the above events, see the NIBCA calendar, or contact the NIBCA Office.

PRESIDENT'S MESSAGE



Levi Snyder
Monogram Homes

361 is the number of votes by which the Coeur d'Alene supplemental levy failed in March, 273 the same in Lakeland. The failure of these two levies (which are required by Idaho Law to fund school needs and sports programs) spells doom for essential partners in the building industry such as KTEC. On the 16th of this month, we will as a community revisit the question and even change the course of education in North Idaho; your PAC has published their position and I invite you to get out, vote, and support our schools. For more information on the process visit voteidaho.gov and ensure that your voice is heard.

This month we begin our membership drive which will run May 1st through June the 25th. In addition to the traditional double spike points we are changing things up a bit this year with three teams led by the executive team of NIBCA! Read more about them below.

TO LEARN MORE AND SIGN UP FOR A TEAM **CLICK HERE**!



Amie Pace, your Associate Vice President and team lead for "Nailed it!"
#NAILED IT: Our team strives to connect with the community and recruit members who work in areas that support the building industry and we'll have fun while doing it! Who doesn't know someone that could benefit even more in their business by taking advantage of the education, networking and advocacy NIBCA has to offer!



Cel Demers, your Second Vice President and team lead for "Spike Hunters".
SPIKE HUNTERS: Our mission is to get each and everyone on our team to become an infamous SPIKE! Are you passionate about the building industry and ready to introduce your friends, colleagues, trades professionals, and customers to our awesome association? Join TEAM SPIKE HUNTERS and become a SPIKE this spring!



Gary Hall, your Immediate Past President and team lead for "Hammer Time".
HAMMER TIME: When it comes to bringing on new members, my team is throwing down the hammer on the competition! Join the winning team and let's go get those spike points!

Board Member Spotlight



Alexander Myers
Coeur d'Alene Team Leader for TitleOne.
Alex has been in the real estate and title industry for 7 years and am a Graduate of the University of Idaho with a B.S. Wildlife Resources. Currently he serves as the Secretary/Treasurer for the NIBCA 2022/2023; Member of the Associates Council Committee – 4 years ; Member of Impact Club Coeur d'Alene – Since 2018;
In 2022 Alex was a recipient of the Kootenai County Young Professionals Top 30 under 40 award.
Alex is an avid outdoorsman enjoying hunting, fishing, hiking, skiing and running.
Alex is a dedicated supporter for a healthy building industry and of the North Idaho community as a whole.



Russ Dowell
Hayden Homes

Membership DRIVE!!

It's that time of year again - the NIBCA Membership Drive is on! As a sponsor, all new members who sign up under you from May 1st to June 25th, are worth TWO spike points.

Not only that, we've got a little competition going on so sign up here and choose a team. Spread the word about NIBCA and the perks of membership to qualify for the prize. But remember, we need your applications and payment before June 25th.

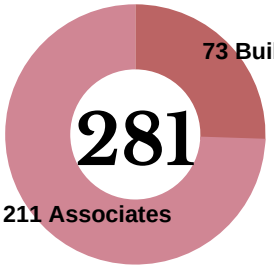
Check out the flyer for all the details and be sure to take a look at the tips sheet for advice from the pros. The team with the most new members gets a dinner with the 2023 president, Levi Snyder and team's choice of ax throwing, miniature golf or bowling. And not to mention an invite to the Spike Club Year End Party.
What's the prize for the individual winner? TBD - we'll let you know soon!

Membership Drive Flyer
Tips on Recruiting
Application
Membership Drive Sign up click here

Committee Meeting 1st TUES 4pm NIBCA

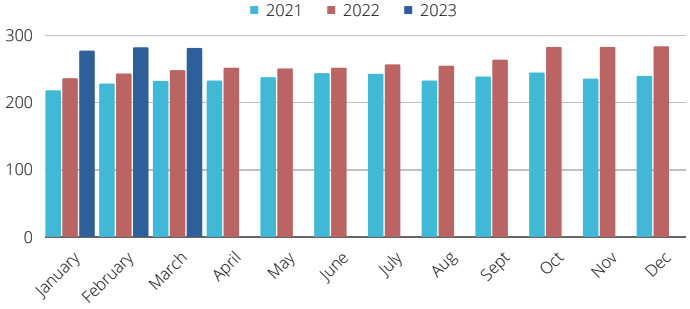
Welcome New Members!

- North Idaho Trimlight
- Age Heating & Cooling
- Thurman Quality Janitorial
- Grease Monkey Athol
- Evergreen Success Group
- King Landscaping LLC
- HVAC1
- Selkirk Land and Timber LLC
- Custom Drywall
- New Crossing Homes LLC
- Comfort Heating, Cooling & Electrical
- Ziply Fiber
- Westwood Insulation
- MK Demo and Hauling LLC
- Five Star Painting of Coeur d'Alene
- Vertical Options Elevator Service



77% Member Retention Rate

Membership Comparison 2021- 2023




MEMBERSHIP
TRIVIA NIGHT
Tease Your Brain & Win Cash Prizes while networking with other industry professionals!
Thursday
May 04
at NIBCA Speakeasy
Doors open at: 5:00pm
Game starts at: 5:30pm
$10
per person / Teams of 3-6 includes Snacks and drinks
Sponsored by Frontier Homes and Residential Construction Management
For registration & further Information
Register online at NIBCA.com
NIBCA
PROUD MEMBER
NIBCA.com

NIBCA
PROUD MEMBER
NIBCA.com

Membership DRIVE

Join a Team!

Receive 2 Spike Points for <u>EVERY</u>
New Joining Member you sponsor
between May 1- June 25

All NIBCA members are encouraged to join a team

HOW TO PARTICIPATE

Sign up TODAY by calling NIBCA or sign up at your next committee meeting; Watch the recruiting tips presentation; Recruit; Track your team's progress; Have FUN!!!

Individuals who sponsor a new member also get entered in the Membership Drive Gun Drawing at Gone Wild

PRIZES

- **<u>Team Prize:</u> The team with the most new members receives dinner and team's Choice of axe throwing, miniature golf or bowling and an invitation to the Spike Club Year End Party!**
- **<u>Overall Individual Prize</u>: To Be Determined**



NIBCA
JOINT GOVERNMENT



Dale Cargile
North Ridge Homes

Thank you for supporting NIBCA's Housing and Economic Summit Held on April 20th. We sold out at 275 and had an amazing presentation by Dr. Robert Dietz and Jim Tobin from NAHB. **Special Thank you to Our Sponsors:** Monogram Homes, TDS, Hayden Homes, ICCU, and Banner Bank.
To see the Slide Deck *Click Here*



Join us at Joint Government Issues

May 16 at Noon

to hear from
Wade Jacklin with Berkshire Hathaway Homes Services, Jacklin Real Estate.



IDAHO HOME BUILDERS ASSOCIATION

IHBA works with the Research & Business Development Center to provide a monthly report *Click here* to see what's happening across the state

3rd Tuesday Noon at NIBCA

IBS
Feb 27-29, 2024
Las Vegas

IHBA
June 21-23
Island Park

NIB-PAC
Apr 26
4:30pm
NIBCA

Did you know...

NIBCA has a Political Liaison who attends city council meetings and generates a monthly report. Click here to see this report

NIBCA
ASSOCIATES COMMITTEE



Amie Pace
Evergreen Home Loans

Campground Takeover- July 27-28

Gather up your friends and family, because it's time for a campground takeover! This weekend, get ready to participate in a thrilling poker run and a relaxing river float. But don't worry, the fun doesn't stop there! After a day of exciting activities, indulge in a delicious dinner under the stars. This campground takeover has something for everyone, from children to adults. So, pack your bags, grab your favorite camping gear, and get ready for a weekend filled with adventure, relaxation, and endless fun!

Summer Shootout August 17

Get ready to heat up your summer with the annual Summer Shootout event! This year's event includes a thrilling skeet shooting competition, perfect for both seasoned pros and first-timers. But that's not all - it's also a fantastic opportunity to network with like-minded individuals who share your passion for the sport. The event takes place on August 17 and promises to be a fun-filled day of competition, BBQ, and live music. So come on down, enjoy the camaraderie and atmosphere, and join in the fun! Watch for more details to come!

Committee Meeting
4th THUR
4pm NIBCA

Save the Date for Gone Wild

November 1
4pm-9pm



K&S Staffing Solutions Inc.
The Source Of Your Workforce!

We are thrilled to announce the grand opening and ribbon cutting of K&S Staffing in Rathdrum! They understand the value of finding the right fit for your company and are committed to providing exceptional staffing solutions. Whether you need someone for a temporary assignment or a permanent position, we are here to support your business.



Exciting News!



Stefani Hoffman
Lake Creek Comfort

Your Education Committee has been awarded a $10,547.58 grant through the Idaho North and North Central EcosySTEM (part of the Idaho STEM Action Center). I know when most of you think of STEM (Science, Technology, Engineering and Mathematics), you envision a scientist in a lab coat or a computer geek. We often times look over the fact that STEM skills are very prevalent in the building industry, and we are being faced with more complex challenges and new-age technologies are becoming very big players in the industry. One of those new-age technologies is 3D printing.



Although 3D printing has exhibited great new opportunities in many industries, primarily industrial manufacturing, nowhere are the possibilities greater or more exciting than in the building industry and the field of architecture. House building has changed very little since humans first began stacking earthly materials to make shelter. It has always relied on individual skills and manual labor. This method produces large amounts of waste and noise, takes a lot of time, and yields low productivity.

The 3D printing construction approach promises to build houses faster, cheaper, and more accurately with fewer people. It once seemed like a futuristic dream and only other countries were playing with the use of giant 3D printers to print tiny houses. However, in the last several years, the 3D printing of homes and buildings has become a viable solution to the housing crisis in many areas and it is really gaining momentum in the United States. The global construction robot market, which didn't even exist a few years ago, is projected to grow more than 25% in the next five years. 3D printed houses may be the answer to affordability, sustainability, and efficiency in the building industry. Many 3D pilot projects and display homes have been completed and developers and cities across the US are announcing plans to 3D print entire communities of desperately needed starter homes and workforce housing. This is the future of the building industry, and we want our fellow NIBCA members to lead the pack!

Committee Meeting
2nd WED
4pm NIBCA

Stay tuned for some great activities coming up this spring and summer. We will be offering workshops for all ages to teach 3D printing and Computer Aided Design and you won't want to miss out. We will have a 3D printing lab at the NIBCA office for the use of our members, with plans for 3 printers, a scanner, and Chromebooks for design for those who need them. Participate in one of our workshops and we will give you the skills you need to design and print on your own and teach you how 3D printing is the future of our industry.

Join us in our efforts of strengthening local workforce development!

YOUNG PROFESSIONALS



Justin Hoffman
Blackbird Digital

Join us



Parade of homes



Kadee McGwier
Berkshire Hathaway Home Services, Jacklin Realty

September 16-17, 22-24

As we stand here looking at the newly poured foundations, we can't help but feel grateful for the expert craftsmen who have dedicated their time and skills to bring this project to life. The framing work has just begun, and we can already envision the finished product. Join us on this journey as we celebrate the trades and the hardworking individuals who make it all possible. We're excited to see what the Parade of Homes in 2023 will bring, and we know that with these exceptional builders on our side, it's sure to be nothing short of remarkable.

Committee Meeting 4th Wed at Noon NIBCA

Sponsorships are filling up FAST!

Click here to learn more

2023 BUILDERS

There is still time to sign up! Click Here

2023 SPONSORS



Cel Demers
Floor and Home

NIBCA PRESENTS... THE FIRST

BOOTS and Bling

A ROOTIN' TOOTIN' COWBOY CASINO NIGHT

JUNE 15TH

@ The Best Western CDA Inn
4:30 - 8 P.M.
Buffet-style dinner!

$75
PER GUEST

Get your tickets

Click here

to Register!



NIBCA
PUBLIC RELATIONS

Committee Meeting
4th WED
3pm NIBCA

@likeNIBCA @Nibcaig @Nibcatiktok

MONOGRAM HOMES · TDS · Idaho Central Credit Union · HAYDEN HOMES · BANNER BANK · NorthRidge Contracting · theTRUSSco. · bankcda · SHS hardware hut · ASPEN Homes · First Interstate Bank

NIBCA SPIKE CLUB



Angela Erickson
First Interstate Bank

Are you throwing a party or event soon? Look no further than the Event trailer, available for rent with seating for up to 100 guests! But that's not all - this trailer comes equipped with a BBQ grill to provide delicious food for all, and a top-of-the-line sound system for the ultimate party atmosphere.

This rental package is valued at a whopping $1,500, so you know you'll be getting the best of the best. Don't miss out on the opportunity to elevate your event to the next level with the Event trailer.



Are you looking for a thrilling summer adventure? Well, mark your calendars for June 16th because the SPIKE members are going on a jet boat tour in the magnificent Hells Canyon! Feel the wind in your hair and the adrenaline pumping through your veins as we navigate through the rapids of the Snake River.
And if that wasn't enough excitement, we'll also be camping overnight and having a party under the stars. Get ready for a night filled with laughter, music, and s'mores around the campfire with your fellow SPIKE members. Don't miss out on this unforgettable experience!

Ev[illegible]er

For Rent

Traile[illegible]

- 100 Chairs
- 12-5ft round tables
- 3-6ft rectangle tables
- Bluetooth-Sound System
- BBQ Grill
- 2 Trash Cans

(propane not included)

NIBCA MEMBERS $200
NON-MEMBERS $500

CONTACT NIBCA FOR MORE DETAILS
INFO@NIBCA.COM OR 208-765-5518





Networking



Ashley Yates
Ashley Yates Co

If you're looking to make some new connections in Sandpoint, then networking is the way to go. With so many amazing businesses and individuals to meet, you're sure to find some common ground and forge lasting relationships.

But networking isn't just about getting to know people – it's about giving back too. That's why we're so excited that PWB is helping out in the Parade of Homes this year. This amazing organization is dedicated to supporting women in the construction industry, and their efforts are making a huge difference in the community.

So if you want to make a difference in Sandpoint, be sure to network your way to PWB and get involved today!





2023 Board

President: Ashley Yates – Ash Yates Co
Vice President: Jessica Cargile – North Ridge Contracting/North Ridge Homes
Secretary: Nicole Lounder – First Interstate Bank
Treasurer – Barb Bradley
Director: Jennifer Jenkins – Pioneer Title
Director: Marissa Davenport - Monogram Homes
Director: Heather Tiemeyer – Floor and Home

Don't forget to buy your PWB Stickers and Hard Hats
All funds raised go into our TNT fund.
Hard Hats can be purchased at events

2023 BOARD OF DIRECTORS

President 2023 Levi Snyder, Monogram Homes
1st VP Dale Cargile, Northridge Contracting
2nd VP Cel Demers, Floor and Home
Associate Vice President Amie Pace, Evergreen Home Loans
Treasurer Alex Myers, TitleOne

PWB President Ashley Yates, Ash Yates Co.

BUILDER DIRECTOR

Matt Davis, Matt Davis Custom Homes
James Ha, Architerra Homes
Brady Brunner, LH Homes
Mike Bell, 4 Nails Construction
Michael Wendland, Inland Real Estate Corporation

ASSOCIATE DIRECTOR

Michelle Rene, Windermere CDA
Jake Yates, Home Trust Financial
Nicole Ansbaugh, Crescent Lighting
Stefani Hoffman, Lake Creek Comfort
Wade Jacklin, Berkshire Hathaway Home Service, Jacklin Real Estate

LIFE DIRECTORS

Angela Erickson, First Interstate Bank
Art Elliott
Barb Bradley
Barry Stearns, Village Homes, LLC
Ben Miller, Momentum Wealth Strategies
Bill Clark, TitleOne Corp.
Cel Demers, Floor and Home
Charlie Rens, Image Homes
Cody Persling, Carpet Warehouse/Color Tile
Dan Malcom
Dustin Harris, PayneWest Insurance
Ed Tensen, Overhead Door Company
Erik Campbell, Aspens Homes
Holden Mitchell
Lisa Brown, Platinum Home Mortgage
Matt Fisher, Shelter Associations, Inc.
Rod Underhill, Underhill Construction, Inc.
Rudy Klein
Shawn Anderson, Monarch Custom Homes
Tim Timmins, Eagle Ridge Builders, Inc.

2023 COMMITTEE CHAIRS

Joint Government Issues
Dale Cargile, Northridge Contracting

Public Relations Committee
Cel Demers, Floor and Home

Associates Committee
Amie Pace, Evergreen Home Loans

Finance Committee
Alex Myers, TitleOne

Education Committee
Stefani Hoffman, Lake Creek Comfort

Home and Garden Show
TBD

Parade of Homes
Kadee McGwier, Summit Homes

Membership Committee
Russ Dowell, Hayden Homes

Spike Club
Angela Erickson, First Interstate Bank

Past Presidents
Gary Hall, Frontier Homes

Young Professionals
Justin Hoffman, Blackbird Digital

NIB-PAC
Levi Snyder, Monogram Homes

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