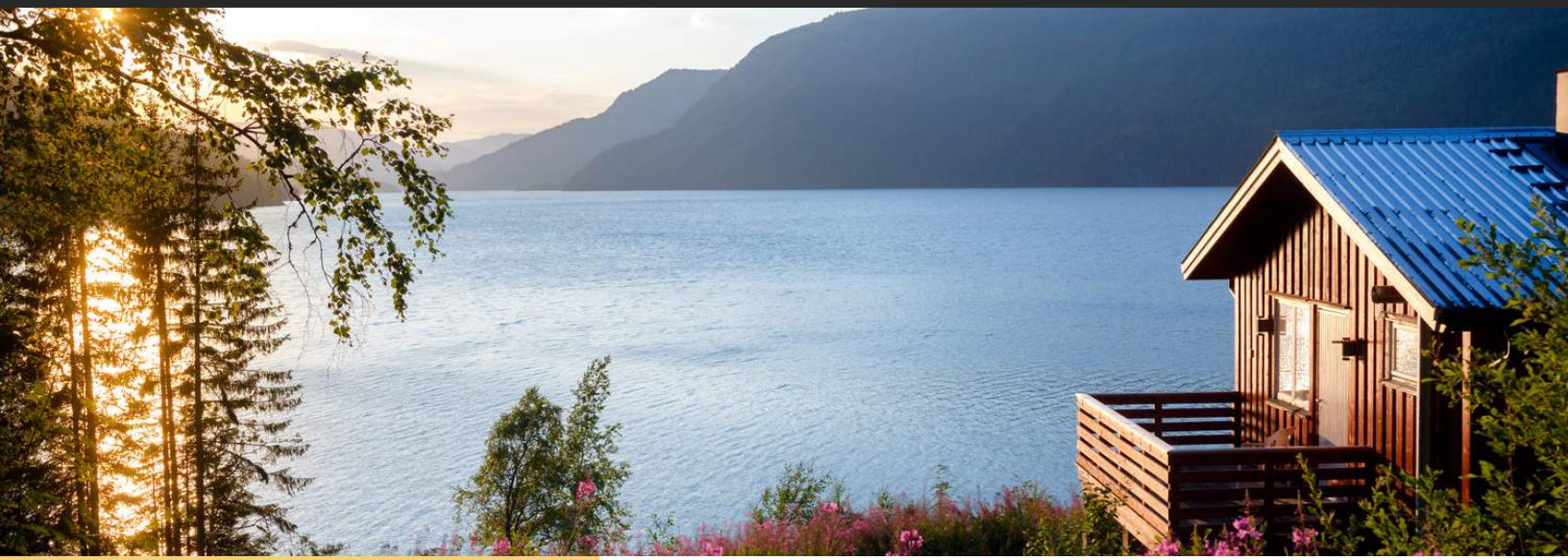
JUNE 2023

FROM THE GROUND UP

A MONTHLY NEWSLETTER FROM THE
NORTH IDAHO BUILDING CONTRACTORS ASSOCIATION



THIS MONTH'S NEWS AND UPDATES:

2- President's Message
3- Membership
6- Government Issues
7- Associates
8- Education
9- Young Professionals
10- Parade of Homes
11- Public Relations
12- SPIKE
13- Professional Women
14- Leadership

p. 208-765-5518
e. info@NIBCA.com
a. 1928 N 4th Street Coeur d'Alene, ID
w. NIBCA.com

UPCOMING MEETINGS & EVENTS

Date	TIME	Description, Location
6	4:00pm	Membership Committee Meeting, NIBCA Office
	12:00pm	Finance Committee, NIBCA Office
8	8:00am	Coffee Talk - Sandpoint
	3:30pm	**NIBCA Board of Directors, NIBCA Office**
13	10:30am	PWB Board Meeting, NIBCA Office
	4:00pm	Home and Garden Show Committee, NIBCA office
14	4:00pm	Education Committee, NIBCA Office
15	7:45am	Coffee Talk - NIBCA
	3:30pm	PWB Happy Hour, Terraza
16 & 17		**SPIKE PARTY**
19	4:00pm	POH BUILDER Meeting, NIBCA Office
20	12:00pm	Joint Government Issues, Wade Jacklin, NIBCA
21-24		**IHBA- State Board Meetings, Island Park**
27	8:00am	Member Orientation, NIBCA Office
	12:00pm	Parade of Homes Committee, NIBCA Office
	3:00pm	Member Orientation, NIBCA Office
28	3:00pm	Public Relations Committee, NIBCA Office
	4:30pm	NIB-PAC Meeting, NIBCA Office
29	4:00pm	Associates Committee, NIBCA Office

To register for any of the above events, see the NIBCA calendar, or contact the NIBCA Office.

PRESIDENT'S MESSAGE



Levi Snyder
Monogram Homes

Welcome to Summer in North Idaho! As we each have our own edition of "fun in the sun" on our minds I hope that you take the time to join us for some fun with NIBCA's membership drive which is running through the 25th of this month (June). The membership drive comes once a year and is an excellent opportunity to invite your business colleagues and friends to be part of our fantastic organization. During membership drive each new member rewards double Spike points to their sponsor, get your Spike designation and enjoy unique perks that you cannot get any other way such as an invitation to the yearly Spike appreciation event, complimentary drink tickets at General Membership meetings and the right to cut to the front of the line for said drinks.

We often highlight the benefits of membership to the sponsor, but I believe it is also important to spend a moment emphasizing that membership with the NIBCA is an amazing opportunity and a value from the onset. By becoming a member of NIBCA you also become a member of the state organization (IHBA, Idaho Home Builders Association) and National (NAHB, National Association of Home Builders). This three in one membership affords member perks when doing business through member discounts, discounts for attendance at national events sponsored by NAHB such as the International Builder Show along with access to legislative efforts at local, state, and national levels.

This month I have the honor of representing our local level along with other members of the board in meetings at Island Park for state and at Washington D.C. for national, I hope that I can bring back more information than ever to share on what our organization is doing to benefit your member business.

Make every day excellent and I look forwards to reporting back in July!

Member Spotlight





The Truss Co and Building Supply

Is currently building a new facility in Post Falls. Their 62,500 sf production facility will have 6,580 sf of office space. Be sure to check it out when you are in the area; 1040 Beck Rd., Post Falls.



Russ Dowell
Hayden Homes

Membership DRIVE now through June 25!

The Membership Committee's first Trivia Night was a success and so much fun! Shout out to our sponsors Frontier Homes, Residential Construction Management, and Willamette Valley Bank. We are looking forward to more nights like this in the future.

Sam Wolkenhauer shared his expert perspective at our May GMM, with an audience of over 115,. We always look forward to his insights on the current economic environment. We are grateful to have speakers like Sam who help make sense of the complex industry that surrounds us. In addition, thanks to everyone who bought 50/50 tickets! Karen sold just 5 more tickets than Tony and one lucky winner took home $368! This is a record for our Membership Committee.

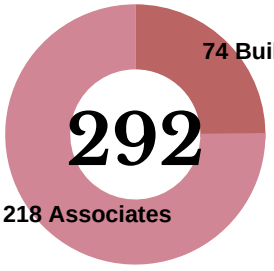
Our membership drive is in full swing and runs through June 25. It's not too late to join a team and get in on the fun. We encourage everyone to get out and spread the word about NIBCA and the NAHB. For each new member you recruit, you'll earn double spike points. There are prizes for both the winning team and individual members.

Membership Drive Flyer *Tips on Recruiting*
Application *Membership Drive Sign up click here*

Committee Meeting 1st TUES 4pm NIBCA

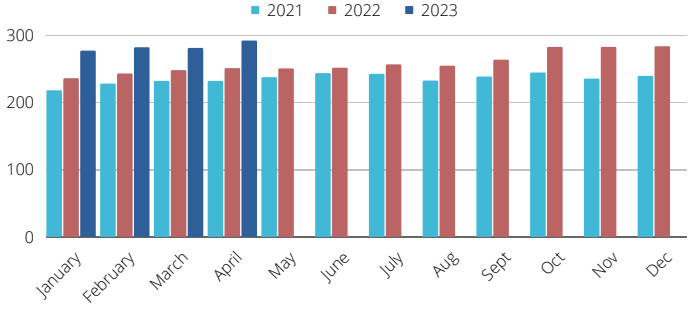
Welcome New Members!

- AMD Interiors
- Fairway Homes Northwest
- Connect Kootenai
- Coeur d'Alene School District #271
- DSS Construction, Inc.
- Westlake
- St. Maries Concrete & Materials, Inc.
- American Quality Landscapes
- Custom Truck
- Williams Homes
- John L. Scott
- Coeur d'Alene Area Economic Development Corp.
- Coeur d'Alene Regional Chamber
- Premier Electric
- Core Excavating Corp
- Toll Brothers
- Panhandle Affordable Housing Alliance (PAHA)



77% Member Retention Rate

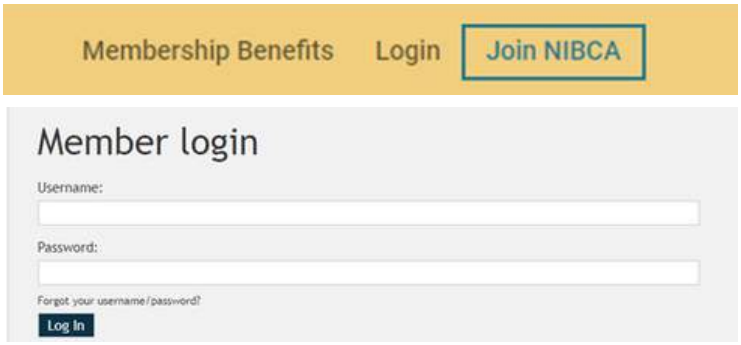
Membership Comparison 2021- 2023



Thank You to our GMM Sponsors!

Update your business listing in the NIBCA member portal. Here's how:

Go to *NIBCA.com* and login to your portal.



Recommended updates for your page:

- Logo
- Full description of services
- Photos - headshots or other related pics
- Website
- Social Media pages
- MORE!

Be sure to check out the *directory* to see how your page looks with your updates!

Reach out to Karen if you need any assistance.
208-765-5518 x304 or email.

Track your progess!



Are you taking advantage of all your benefits???

The NAHB Member Savings Program continues to make a big impact in boosting members' bottom lines. Through the exclusive discounts from a variety of leading companies, NAHB members saved an estimated total of $37 million in 2022.

Learn more about your National membership at *NAHB.com*.

Membership DRIVE

Join a Team!

Receive 2 Spike Points for <u>EVERY</u> New Joining Member you sponsor between May 1- June 25

All NIBCA members are encouraged to join a team.

HOW TO PARTICIPATE:

Sign up TODAY by calling NIBCA or sign up at your next committee meeting or use the QR Code; Watch the recruiting tips presentation; Recruit; Track your team's progress; Have FUN!!!

Individuals who sponsor a new member also get entered in the Membership Drive Gun Drawing at Gone Wild

- **<u>Team Prize:</u> The team with the most new members receives dinner and team's Choice of axe throwing, miniature golf or bowling.**
- **<u>Overall Individual Prize</u>: To Be Determined**







Dale Cargile
North Ridge Homes

Discover the Power of NIBCA: 50 years of Home Builder Success

For half a century, the Home Builder Association of Idaho, or NIBCA, has been the premier organization for builders throughout Idaho. Our commitment to excellence and dedication to representing our members has helped us become a force to be reckoned with in the industry.

With an unwavering focus on providing the best possible services to our members, we have worked tirelessly to ensure that their businesses are set up for success. If you're looking for an organization that truly understands the needs of home builders, look no further than NIBCA. Our experience, resources and advocacy will represent you like no other organization can.
Learn more at *nibca.com/advocacy/*

IHBA works with the Research & Business Development Center to provide a monthly report *Click here* to see what's happening across the state

3rd Tuesday Noon at NIBCA

IBS
Feb 27-29, 2024
Las Vegas

IHBA
June 21-23
Island Park

NIB-PAC
June 28
4:30pm
NIBCA

Did you know...

NIBCA has a Political Liaison who attends city council meetings and generates a monthly report. Log into the Member Portal to see his report in the Resources Tab

NIBCA
ASSOCIATES COMMITTEE



Amie Pace
Evergreen Home Loans

Associate Members, warm weather is finally here, and I hope you are all outdoors enjoying the sun (when it's not raining) and your families!

I need to make a slight correction to last months Associates Update, the Camp out is not on a weekend, it is on a Thursday evening with the river Friday starting at Noon on Friday. You are welcome to stay the Friday night and Saturday night as well (Bill and Dusty have asked that all guests vacate by Sunday evening).

Remember, no hooks ups, bring your tent, trailer, or sleep in the back of your pickup truck. Portable bathrooms are being provided by our Associate member, Tam's Traveling Toilets!

If you are a builder or associate, this event is to relax, float the river, participate in a poker run, enjoy some games and the beautiful outdoors all while having fun and getting to know our members in a more relaxed setting.

Don't forget to register – check out What's Up Wednesdays for the link to register for $50 per person.

We are still looking for sponsors for the dinner on Thursday night and for snacks and sides on Friday.

(cont. on next page)



Save the Date for Gone Wild
November 1 - from 4pm to 9pm



NIBCA
ASSOCIATES COMMITTEE

Join us for Coffee Talk on June 15th at the NIBCA Speakeasy, starting at 7:45a.m. – 8:30a.m.. This networking opportunity allows us to discuss current events, market conditions both locally and nationally and other items that can impact our businesses. This event is also a wonderful way to meet our members.





We have a membership drive as well through June 25th, join team Nailedit# if you have not already!

Being a member of NIBCA is more than paying your membership dues, it allows you an opportunity to network, participate in our joint government affairs, educational opportunities, hear from industry experts both locally and nationally, participate in State and National meetings and events, and soon we are hoping to offer our members a group healthcare plan if you own a business and have at least one additional W-2 employee (who is not a family member). Yes, you heard that right, I serve as a Trustee on this State Committee tasked by our amazing past state and local president, Allen Dykes, to work with the Department of Insurance and health care providers to find the best possible health care options for our members.

Stay tuned, we believe enrollment can start at soon as October for a January 1st effective date.

Happy Summer, have fun and I hope to see you all at the Campout event!

Do Business with a NIBCA member

Committee Meeting
4th THUR
4pm NIBCA

Summer Classes



Stefani Hoffman
Lake Creek Comfort

Looking for a fun way to explore home building careers? Look no further than the Pet Parade of Homes! This exciting event is completely free and open to everyone who wants to learn more about the various careers that go into creating beautiful homes. Register today!



Get ready to dive into the exciting world of 3D printing! With free classes being offered, you won't want to miss your chance to learn all about this technology and how it's shaping the future of the building industry. These classes are the perfect opportunity to gain hands-on experience with a 3D printer, and to get a better understanding of how it can be used to create customized, high-quality structures. Not only will you learn how to operate a 3D printer, but you'll also discover how this technology is revolutionizing the architecture and construction fields. Sign up for a class today and prepare to be amazed at the endless possibilities of 3D printing!

JOIN us at Kids Day in the Park June 9th for FREE kids activites!

Committee Meeting 2nd WED 4pm NIBCA

INTRO TO 3D PRINTING - THE FUTURE OF THE BUILDING INDUSTRY

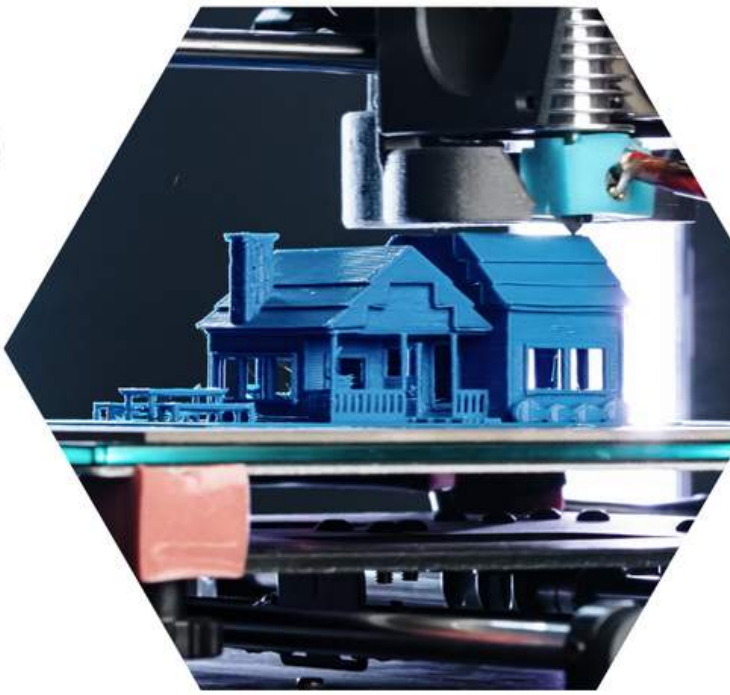


NIBCA
EDUCATION COMMITTEE



Join the North Idaho Building Contractors Association and Gizmo CdA for a FREE, hands-on 3D printing workshop.

Learn how 3D printers work, an intro to Computer Aided Design, and great career opportunities, AND BUILD A 3D PRINTER!



KIDS CLASS (AGES 10-14)
JUNE 10 - 1:00PM TO 3:00PM

TEEN CLASS (AGES 14-18)
JUNE 12- 5:30PM TO 830PM

NIBCA MEMBER CLASS
JUNE 21 - 6:00PM TO 9:00PM

Classes are held at Gizmo CDA, 283 Hubbard Ave, Suite 102

Questions?
info@nibca.com
or call 208-765-5518

Class size is limited to 12, so register now!
Scan the QR Code to Register

REGISTER TODAY

G
so
us
T

This event is specifically designed for the young professionals among us who love a good laugh and a chance to show off their golfing skills.

To spice things up a bit, we're also having a costume contest, so make sure you dress to impress. Whether you're a pro on the green or a beginner looking to have a good time, everyone is welcome to join in on the fun. Oh, and did we mention the prizes?

We've got some amazing giveaways, so get ready to swing away and see if you can take home the top prize!



Justin Hoffman
Blackbird Digital



Parade of homes

CDA area Sept16-17, 22-24
Sandpoint Area Sept 30 & Oct 1



Kadee McGwier
Berkshire Hathaway Home Services, Jacklin Realty

Idaho Central CREDIT UNION

ARCHITERRA HOMES — Where Life Happens

We are thrilled to announce the upcoming Parade of Homes! With 18 in-person homes and 1 virtual, visitors will have the opportunity to explore a variety of stunning properties. And even better news? We are adding a third weekend in SANDPOINT to accommodate the growing interest in this exciting event. But that's not all- we are also excited to introduce the Home Base Showcase featuring the North Idaho Building Contractors Association. This is a showcase you won't want to miss! Tickets will go on sale in July so mark your calendars and get ready to experience the best Parade of Homes yet.

Committee Meeting 4th Wed at Noon NIBCA

2023 BUILDERS Deadline June 19!

There is still time to sign up! Click Here

2023 Participating Builders

Hallmark Homes

TIMBERED RIDGE HOMES — TREES TO KEYS

Greenstone

ANTHEM PACIFIC HOMES

VIKING HOMES

NorthRidge CONTRACTING

ARCHITERRA HOMES — Where Life Happens

LEIGHTON HUDSON L|H CUSTOM HOMES

ASPEN Homes

MONOGRAM HOMES

HAYDEN HOMES

Matt Davis CUSTOM HOMES

WILLIAMSHOMES — BUILT BY OUR FAMILY FOR YOURS

ATLAS BUILDING GROUP

Toll Brothers

LEXAR HOMES

Fairway Homes, at The Idaho Club

2023 Sponsors

ARCHITERRA HOMES — Where Life Happens

PAVING

Coeur d'Alene Builders Supply

KT KOOTENAI TITLE — MAKE A REQUEST FOR THE BEST

loanDepot

FERGUSON — Nobody expects more from us than we do

Idaho Central CREDIT UNION

PRESS

Mountain West Bank

PARR LUMBER

NorthRidge CONTRACTING

HOME STAGING WORKS INC.

BANNER BANK

TDS

NIBCA
PUBLIC RELATIONS



Cel Demers
Floor and Home

Have you seen our new website? It's just been updated with a clean and modern design that's sure to catch your eye! We wanted to make navigating our site a breeze, so we made sure it's user-friendly and easy to use. Thanks to the amazing work by Blackbird Digital, our website is a true masterpiece. We're excited to show it off and hope you love it as much as we do!

One of the new changes is the addition of a dedicated advocacy page. This is a great resource for those who are passionate about advocating for their industry and staying up-to-date on important policy changes.

But that's not all! The education and training page has also been updated with even more valuable information and resources. And don't forget to check out the member benefits page for exclusive perks and discounts.



Have you checked out the Membership Portal lately? There are some exciting updates that are sure to make your membership experience even better! Plus, the portal now includes political liaison reports, event and sponsorship applications, and more. These additions are just the beginning of what's to come, so make sure to keep an eye out for even more exciting updates in the future!

Committee Meeting
4th WED
3pm NIBCA

@likeNIBCA @Nibcaig @Nibcatiktok

NIBCA SPIKE CLUB



Angela Erickson
First Interstate Bank

New Spike Members

Stefani Hoffman, Lake Creek Comfort
Merritt Timm, Restorage Closet Works

Thank you to our Trailer Sponsors

- **Berkshire Hathaway- Jacklin Real Estate**
- **Monogram Homes**
- **North Ridge Contracting**
- **4 Nails Construction**
- **Lake Creek Comfort**
- **Matt Davis Custom homes**
- **Payne West Insurance**
- **Andy's Heating and Cooling**
- **First Interstate Bank**
- **Paint Guys**
- **Mountain West Bank**
- **Keller Williams**
- **The Lodge Assisted Living**
- **Keller Williams**
- **The Lodge Assisted Living**
- **Builders First Source**
- **Monarch Custom Homes**
- **Overhead Door Company**
- **Findlay Auto**
- **Image Homes**
- **RC Worst & Co**
- **Timbered Ridge**
- **Umqua**
- **Crescent Lighting**
- **Floor and Home**



Ev[illegible]er
For Rent

Tr[illegible]

- 100 Chairs
- 12-5ft round tables
- 3-6ft rectangle tables
- Bluetooth-Sound System
- BBQ Grill
- 2 Trash Cans

(propane not included)

NIBCA MEMBERS $200
NON-MEMBERS $500





CONTACT NIBCA FOR MORE DETAILS
INFO@NIBCA.COM OR 208-765-5518

PWB got a New Look!



Jessica Cargile
North Ridge Homes

SANDPOINT SUCCESS

Bringing our Sandpoint members into the fold is one of the board's main objectives this year and we are off to a great start. We held our first regular lunch meeting in Sandpoint in May for Speed Networking.We had an awesome turnout, and look forward to being back in Sandpoint for our August lunch! Going forward, watch for one lunch a quarter to be hosted up north.

SOCIALS ARE BACK!

Our first PWB Social of the year was a huge success! Sponsored by North Ridge Contracting, our May Social brought a full house to the Speakeasy for live music, vintage cocktails, cornhole in the back yard, and lots of fun! Connections were made, new friendships formed, and we are kicked off to a great "Social Summer"!

Want to Host a Social? This is one great way to get exposure and new connections within the association! Plan the social yourself, or donate as a sponsor and the board will plan the event for you! Social sponsors can host in their showroom, office location, the NIBCA Speakeasy, or any other location they like.

SOCIAL SUMMER

Keep an eye out for fun and different events coming for PWB this summer. Expecting a typical summer drop in attendance to the regular luncheons, your PWB Board has organized some different fun events for a Social Summer while we take a two month break from the regular Friday lunches. Check the events calendar to register for an evening mixer at Terraza on June 15, and a morning Yoga & Mimosa cruise on July 13.
Sign up early to save your spot!

We'll be back to regular lunches in August, starting in Sandpoint on August 11.

2023 Board

President: Ashley Yates – Ash Yates Co
Vice President: Jessica Cargile – North Ridge Contracting/North Ridge Homes
Secretary: Nicole Lounder – First Interstate Bank
Treasurer – Barb Bradley
Director: Jennifer Jenkins – Pioneer Title
Director: Marissa Davenport - Monogram Homes
Director: Heather Tiemeyer – Floor and Home

Don't forget to buy your PWB Stickers and Hard Hats.
All funds raised go into our TNT fund. Hard Hats can be purchased at events.

evergreen HOME LOANS
theTRUSSco.
FERGUSON Nobody expects more from us than we do
loanDepot NMLS#178457

Just a reminder PWB will NOT be hosting regular GMM's in June or July





PWB got a NEW Website!

Check us out at PWB.NIBCA.com

Not a Member of PWB? Join today!



2023 BOARD OF DIRECTORS

President 2023 Levi Snyder, Monogram Homes
1st VP Dale Cargile, Northridge Contracting
2nd VP Cel Demers, Floor and Home
Associate Vice President Amie Pace, Evergreen Home Loans
Treasurer Alex Myers, TitleOne

PWB President Ashley Yates, Ash Yates Co.

BUILDER DIRECTOR

Matt Davis, Matt Davis Custom Homes
James Ha, Architerra Homes
Brady Brunner, LH Homes
Mike Bell, 4 Nails Construction
Michael Wendland, Inland Real Estate Corporation

ASSOCIATE DIRECTOR

Michelle Rene, Windermere CDA
Jake Yates, Home Trust Financial
Nicole Ansbaugh, Crescent Lighting
Stefani Hoffman, Lake Creek Comfort
Wade Jacklin, Berkshire Hathaway Home Service, Jacklin Real Estate

LIFE DIRECTORS

Angela Erickson, First Interstate Bank
Art Elliott
Barb Bradley
Barry Stearns, Village Homes, LLC
Ben Miller, Momentum Wealth Strategies
Bill Clark, TitleOne Corp.
Cel Demers, Floor and Home
Charlie Rens, Image Homes
Cody Persling, Carpet Warehouse/Color Tile
Dan Malcom
Dustin Harris, PayneWest Insurance
Ed Tensen, Overhead Door Company
Erik Campbell, Aspens Homes
Holden Mitchell
Lisa Brown, Platinum Home Mortgage
Matt Fisher, Shelter Associations, Inc.
Rod Underhill, Underhill Construction, Inc.
Rudy Klein
Shawn Anderson, Monarch Custom Homes
Tim Timmins, Eagle Ridge Builders, Inc.

2023 COMMITTEE CHAIRS

Joint Government Issues
Dale Cargile, Northridge Contracting

Public Relations Committee
Cel Demers, Floor and Home

Associates Committee
Amie Pace, Evergreen Home Loans

Finance Committee
Alex Myers, TitleOne

Education Committee
Stefani Hoffman, Lake Creek Comfort

Home and Garden Show
TBD

Parade of Homes
Kadee McGwier, Summit Homes

Membership Committee
Russ Dowell, Hayden Homes

Spike Club
Angela Erickson, First Interstate Bank

Past Presidents
Gary Hall, Frontier Homes

Young Professionals
Justin Hoffman, Blackbird Digital

NIB-PAC
Levi Snyder, Monogram Homes

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