DECEMBER 2023

FROM THE GROUND UP

A MONTHLY NEWSLETTER FROM THE
NORTH IDAHO BUILDING CONTRACTORS ASSOCIATION



THIS MONTH'S NEWS AND UPDATES:

2- President's Message
4- Membership
7- Savings and Rebates
10- Education
12- Associates
13- Home & Garden Show
14- Professional Women
16- Leadership

p. 208-765-5518
e. info@NIBCA.com
a. 1928 N 4th Street Coeur d'Alene, ID
w. NIBCA.com

UPCOMING MEETINGS & EVENTS

Date	TIME Description, Location
6th	3:30pm PWB BOD Meeting
7th	1:30pm Sandpoint Committee Meeting
8th	11:45am PWB Holiday Party, NIBCA
12th	4pm Home & Garden Show Committee Meeting
13th	4pm Education Committee Meeting
14th	3:30pm NIBCA Board of Directors Meeting
	5:30pm Yule Bucking, Capones in CDA
15th	3D Print Class, NIBCA
18th	3D Print Class, NIBCA
19th	3pm Young Professionals Social
	NO Joint Government Issues in December
20th	NO GMM in December
21st	7:45am COFFEE Talk, NIBCA
22nd	OFFICE CLOSED
25th	OFFICE CLOSED
Jan 1	OFFICE CLOSED

Happy Holidays!

To register for any of the above events, see the NIBCA calendar, or contact the NIBCA Office.

PRESIDENTS MESSAGE



Levi Snyder
Monogram Homes

As the countdown begins towards the end of my term as President, I can hardly believe how quickly this past year has gone by. It's been a whirlwind of challenges, triumphs, and growth for our organization.

And now, we eagerly look forward to our upcoming Awards Ceremony and Swearing In. On January 17, please join us in welcoming our incoming President and Board. It's a time to celebrate the amazing work and achievements of our members, and to honor the bright future of our organization. We can't wait to share this special night with you, filled with excitement and inspiration for what's to come.

Congratulations are in order for the newly elected board members who will lead our organization into the future. As we welcome the fresh ideas and perspectives of the 2024 board, we can be assured that our organization is in capable hands. We are fortunate to have individuals who are passionate, committed and dedicated to serving our community. Their leadership will inspire and guide us towards achieving our goals and objectives. We look forward to working together with the new board to continue building a brighter tomorrow for our organization.

The annual Gone Wild Event was a resounding success this year, thanks to the tireless efforts of the Associates Committee. The committee's dedication and hard work truly paid off, and their efforts were greatly appreciated by all who attended.
Save the Date for Nov 7, 2024!

Great news for NIBCA members!
The State Health Plan is now open for enrollment and we couldn't be more excited. This is a wonderful opportunity to take advantage of group health coverage that offers peace of mind for you and your employees. Don't miss out on this amazing chance to secure your health and well-being for the future.

Visit https://idahohomebuildersassociation.org/ for more details and get started on your enrollment today!



2024 Board Members

President- 1 year
- Dale Cargile, North Ridge Homes

1st Vice President- 1 year
- Cel Demers, Floor and Home

2nd Vice President- 1 year
- Michael Wendland, Inland Real Estate Corporation

Associate Vice President- 1 year
- Amie Pace, Evergreen Home Loans

Treasurer- 2 year
- Alex Myers, TitleOne

Past President- 1 year
- Levi Snyder, Monogram Homes

Builder Directors - 2 year
- Jennifer DeMarre, North Idaho Custom Homes
- Matt Davis, Matt Davis Custom Homes
- Gary Hall, Frontier Homes
- Brady Brunner, LH Homes
- Mike Bell, 4 Nails Construction

Associate Directors - 2 year
- Stefani Hoffman, Lake Creek Comfort
- Nicole Ansbaugh, Crescent Lighting
- John Shields, Interstate Concrete
- Wade Jacklin, BHHS, Jacklin Real Estate
- Tony Ball, Precision Gutters and Roofing

VOTING Life Directors
- Angela Erickson, First Interstate Bank
- Bill Clark, TitleOne Corp.
- Cel Demers, Floor and Home
- Dustin Harris, Marsh McLennan Agency
- Rod Underhill, Underhill Construction, Inc.

Want to be a part of the 2025 Board? Reach out to the office to learn more!

Thank You

We would like to express our sincere gratitude to you, for your outstanding service on the North Idaho BCA board of directors. Your hard work, dedication and expertise have made a significant impact on the board's accomplishments and the community it serves. We are deeply grateful for your countless hours of volunteer work, contribution of ideas, and your unwavering commitment to the board's mission. Your leadership has been an inspiration to us all, and we are fortunate to have had such a valuable member on our team. We thank you for your service and wish you all the best in your future endeavors.

- Michelle Rene, Windermere CDA
- Jake Yates, Home Trust Financial
- James Ha, Architerra Homes

We express our gratitude to the following for their willingness to serve our membership!
- John Nishimoto, Farmer Bureau Insurance
- Jake Yates, Home Trust Financial
- Bob Guilbault, Spokane Hardware Supply
- Royce Robinson, Lexar Homes

The Membership Committee would like to express sincere gratitude to NIBCA members for a year of remarkable achievements. This year's growth, exceeding 20% from the previous year, not only surpassed our expectations, but shows no signs of slowing.

As the year comes to an end, we look forward to our newly elected Board of Directors taking the reins and beginning to provide wise guidance as we navigate the future. Our committees have already begun planning for 2024, with so many great ideas to look forward to.

With the long-anticipated announcement of the statewide group health insurance plan, we look forward to continued growth.

Our members have been instrumental in supporting the organization's initiatives and activities, dedicating their time, expertise, and resources to ensure our success. We could not have achieved this level of growth and success without the unwavering dedication and support of our NIBCA members.

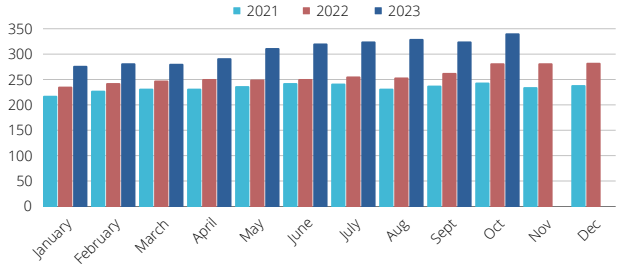
The Membership Committee will direct more focus on the retention in 2024. They look forward to speaking with many of you in the coming months to learn how we can better serve you!

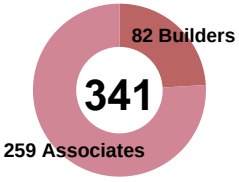
We are confident that the new Board of Directors, along with our committees' hard work and our members' continued support, will drive the organization to new heights in the coming year. We look forward to a bright and prosperous future for NIBCA and its members.

Welcome New Members!

- *YHWH Construction*
- *Creative Tech Integrations*
- *Integrity Concrete and Sealing LLC*
- *Blue Tape Group*

Membership Comparison 2021- 2023





76.9%
Member Retention Rate

Committee Meeting
4th TUES
4pm NIBCA

Contact the NIBCA office for more info

Thank You to our GMM Sponsors!

Expand Your Reach

Looking to make a splash in the advertising world? Look no further than the yearly directory, available both in print and online! These highly sought-after advertising spaces sell fast, giving you the perfect opportunity to showcase your brand to a wide audience. Whether you're looking to reach out to new clients or strengthen existing relationships, the directory is the perfect place to do so. So don't wait, seize the opportunity to advertise in the yearly directory today!

Printed Directory is mailed to over 350 current NIBCA Members
Online Advertising Included

Ads Due

January 26, 2024

Publish Date

March 2024

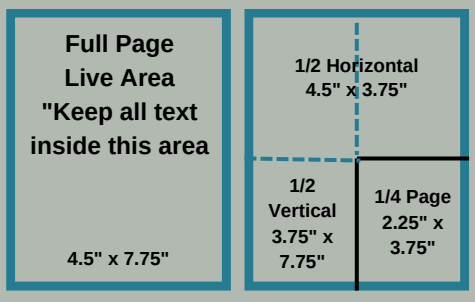
Online Advertising Included! Your ad will be on the NIBCA Online Directory scrolling header for 1 year.

Ad Size	Rates
1/4 Page (2.25 x 3.75) BW	***$299***
1/2 Page (4.5x3.75) BW	***$399***
Full Page (4.5x7.75) BW	***$589***
1/2 Page Premium Divider (full color, cardstock)	***$539***
Full Page Premium Divider (full color, cardstock)	***$739***
Full Page Back Cover- SOLD	***$914***
Add Color to your BW Ad	***$99***

**Quantity is limited, and placement is based on a first-come, first-serve basis.*

Membership Directory

Need ad design? We can help!



North Idaho Building Contractors Association
208.765.5518 karen@nibca.com
1928 North 4th St, Suite A, CDA 83814





Idaho Home Builders Association

Blue Cross of Idaho is proud to be the exclusive health plan partner of the Idaho Home Builders Association.

Our health plan options allow Idaho Home Builders Association members to offer whole-health coverage to their employees. These plans are available at competitive rates thanks to the packaging of medical, dental, vision and COBRA benefits, which helps lower premiums for both employers and health plan members.

Plan options:

- **Six medical plan options**
  - Four PPO plans
  - Two HSA plans
- **Two dental plan options**
  - Optimal Dental
  - Dental Blue Connect
- **Preferred 150 vision plan**

Why offer Idaho Home Builders Association plans through Blue Cross of Idaho?

- Multiple high-value plan options available to meet the needs of each employer's workforce
- Competitive pricing for employer groups of all sizes
- Consolidated billing for all medical, dental, vision and COBRA coverage
- Dedicated account support from local Blue Cross of Idaho district offices in communities throughout the state
- Robust member benefits, including:
  - Broad network that includes 100% of hospitals and 95% of physicians in Idaho
  - Prescription drug coverage plus access to solutions that help members save more out of pocket
  - Preventive care – annual wellness visits, screenings and immunizations – with no out-of-pocket costs from in-network providers
  - $0 copay for children's office visits that covers care from primary care providers, specialists and mental health providers *($0 copay available after deductible on HSA plans)*

Click Here to Learn More

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Member Savings Programs

Thousands of members of local and state home builders associations utilize the NAHB member savings programs to receive numerous exclusive discounts.

Through their strategic alliance with the National Association of Home Builders, Lowe's has been committed to helping NAHB members save time and money since 2010.

Members can take advantage of the Lowe's program three ways:

1. Apply for a Lowe's Business or Commercial Account and save 5% off every day purchase, plus a 2% statement credit
2. Volume Savings Program – purchase up to $1500 and get 10-50% off in volume discount (in stores, they'll need to stop by the Pro Desk before checkout and request the quote).
3. Get up to 5-10% discount on online purchases.

To start taking advantage of these savings and to start earning rewards, they must first fully register for a Lowe's Pro account. The steps to do this are outlined in the video at the top of the NAHB.org ***Member Savings Page***. The steps begin around the :25 mark.

HBA REBATES | NIBCA

Want To Start Getting Money Back For Products You Already Use?

FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

HBArebates.com

EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR

PARTICIPATING MANUFACTURERS

1. Register
2. Submit a Rebate Claim
3. Receive a Rebate Check

THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2022 WAS:

$1,526.65

Atlantic Premium Shutters, American Olean, The AZEK Company, Blanco, Boise Cascade Engineered Wood Products, Bradford White Water Heaters, Brizo, Bryant Heating & Cooling Systems, Carrier Turn to the Experts, CELECT, Chameleon Retractable Hose System, Clopay America's Favorite Doors, ClosetMaid, Craneboard Solid Core Siding, daltile, Delta see what Delta can do, Dirt Devil Central Vacuum Systems, Environmental StoneWorks, Element Central Vacuum System, Exterior Portfolio, Franklin Brass, Fypon, Foundry, GAF, Generac, Genie The Brand You Trust, haven Insulated Siding, Heat & Glo No one builds a better fire, heatilator The first name in fireplaces, Honeywell Home, Huntsman Building Solutions, InSinkErator, Jacuzzi, Kidde, Kleer, Larson, Leviton, Liberty, Mansfield, Marazzi Dare to be Bold, Mid-America, Noritz, Panasonic, Peerless, Portsmouth Shake & Shingles, Progress Lighting, resideo, Royal Siding, Royal Trim & Mouldings, SimpliFire Fire Made Simple, Simpson Strong-Tie, SturdiMount, SWIDGET Power to Live Smart, Therma-Tru Doors, TimberTech, TruExterior Siding & Trim, TruTeam, VACUFLO Built-In Central Vacuum Systems, VELUX, Versetta Stone, Westlake Royal Building Products, Zurn Water Solutions

HBArebates.com
info@HBArebates.com
866.849.8400
@MemberRebateProgram





DID YOU KNOW as a Member of IHBA you have access to legal help?

For IHBA members facing legal issues, the Legal Defense Fund (LDF) can be an invaluable resource. With the LDF, members have access to expert advice and, in some cases, funding to help defray the expenses of litigation. But perhaps the most important thing to remember is to get the LDF involved early on. The sooner the LDF is involved, the better positioned members are to navigate any legal challenges they may face. With the support and guidance of the LDF, members can focus on what they do best: building and growing their businesses. So don't wait – if you find yourself facing legal issues, reach out to the LDF as soon as possible and let them help guide you through the process.

2024 Sponsorship Opportunities Now Available



Sponsorships are incredibly important for us when it comes to supporting our mission to protect and promote our industry. Not only do they provide us with the necessary resources to carry out our work, but they also bring a range of benefits for our sponsors.

One such benefit is increased marketing awareness, which can help to raise the profile of our sponsors and their products among our target audiences. In addition, sponsorships are a powerful way for businesses to show their support for the industry as a whole, which can help to build a strong community of stakeholders who are invested in its success.

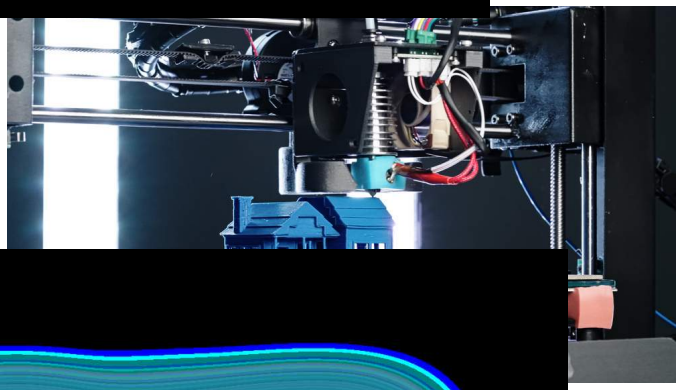
At the end of the day, the mutual benefits of sponsorships make them a valuable tool for achieving our goals and strengthening our industry overall.

Click here to Learn more

3D PRINTERS



The future
introductio
time for construction enthusiasts as they explore this innovative new approach to building. NIBCA has already embraced this future and has set up three printers at their office for members to learn how to use and explore the possibilities with 3D printing. If you're eager to get ahead o
classes
build wit



GET INVOLVED



nt to
stry?
ave the opportunity to meet other professionals and discuss the latest trends and challenges in your field. This is your chance to be a part of workforce development and shape the future of your industry. So what are you waiting for? Reach out to the office and secure your spot in this exciting event!







MONTGOMERY TDS Idaho Central CREDIT UNION HAYDEN HOMES BANNER BANK NorthRidge CONTRACTING theTRUSSco. bankcda SHS ASPEN Homes First Interstate

• JOIN OUR PAWSOME RAFFLE! •



Win a Custom-Built Dog House





Proceeds benefit the Education Committee, Student Chapter and Workforce Development. Houses are fully insulated, shingled roof, student designed and built

$20 per ticket

Winner will be selected on March 5

#1 Modern Style with Shed Roof
Roof: drip edge to drip edge 56“ x 50“
Base : 51“ x 51“
Living Space : 33“ x 33“

#2 Traditional Rancher Style Home
Roof: drip edge to drip edge 61“ x 62“
Base : 50“ x 50“
Living Space : 44“ x 44“

Click here or scan the QR Code to purchase tickets

DOG HOUSES BUILT BY THE STUDENT CHAPTER AT K-TEC.

Contact NIBCA for More details
Suzanne@nibca.com 208-765-5518 ext 304

NIBCA
ASSOCIATES COMMITTEE



Amie Pace
Evergreen
Home Loans

Associate Members I hope everyone had a Happy Thanksgiving and had time to celebrate with family and friends. We had a very successful Gone Wild and gave away over 70 guns! Thank you to those who sponsored the guns and the Buck Knives. Congratulations to our members who won a gun and of course, there is always next year if you were not so lucky this year!

I would like to personally thank all the volunteers, Bill Clark, David Gibson, CDA Inn, and Emily, Karen, and Suzanne for all their hard work and support to make Gone Wild such an amazing and successful event. Without our Committee Chair and Co-Chair, volunteers and the support of the NIBCA staff, this event could not happen.

If you were able to attend the November GMM or coffee talk, we discussed the new health care plan that is available to our association members. If you have any questions on whether your company qualifies, please reach out the office to be connected with a Blue Cross Blue Shield of Idaho licensed insurance broker in our area. We have members offering this policy as well, so please reach out to the NIBCA Office. January 1st will be the effective date of benefits.

Associates committee with host our annual Yule Bucking event in December 14th, 5:30pm Capones CDA.

Thank you to all who voted to keep me as your Associate VP for 2024. It has been an honor to represent the associates this past year and I look forward to continuing this position in 2024!

As we wrap up 2023, do not forget to focus on your business plan and goal setting for 2024. I want to encourage our members to engage in business with other NIBCA members and to make 2024 another successful year!

“Impossible is just an opinion.” – Paulo Coelho
Happy Holidays and Happy New Year to you and your families!





NORTH IDAHO HOME & GARDEN SHOW



Merritt Timm
Restorage Closetworks

Calling all local businesses seeking to weave new bonds! The 2024 Home & Garden Show awaits, beckoning you to showcase your wares and make connections. The committee is currently seeking vendors and offering the chance support NIBCA with a sponsorship.



This is a fantastic opportunity for local businesses that specialize in home and garden products. The 2024 Home & Garden Show is an annual event that attracts a large number of visitors, all eager to explore the latest trends in home décor, remodeling, and g As a vendor at the show, you will have the opportunity to showcase your products to a wide audience, interact with potential customers, and network with other businesses in your industry.

In addition to the exposure you will gain from participating in the show, you may want to consider the sponsorship opportunities. This will give you the chance to put your brand front and center, and to contribute to the success of the event. As a sponsor, you will have access to exclusive marketing materials, and your logo will be prominently displayed throughout the show.

The Home & Garden Show is not just an opportunity to showcase your products, it's also a chance to learn from experts in the industry. The NIBCA Education stage will be hosting speakers covering a wide variety of topics that are applicable to the show and the industry. These sessions are led by top professionals in their fields, and attendees will leave with a wealth of knowledge and inspiration. If you're interested in an opportunity to present at the show, please let us know!

As a member, you'll be invited to our vendor/member mixer. This gathering provides a relaxed setting for you to connect with other businesses in the NIBCA as well as non-member vendors at the show. You can share ideas, discuss trends, and form valuable partnerships that will help your business grow. Plus, there will be food and drink!

The 2024 Home & Garden Show is more than just an event, it's an experience. Join us in creating an atmosphere that will captivate visitors and inspire them to transform their homes and gardens.

Apply today and let's weave new bonds together!

CDA Mar 1-3 Application Click Here or

Sandpoint Apr 6-7 Application Click Here or

Committee Meeting 2nd Tuesday 4pm NIBCA

Not a Member of PWB? Join today!



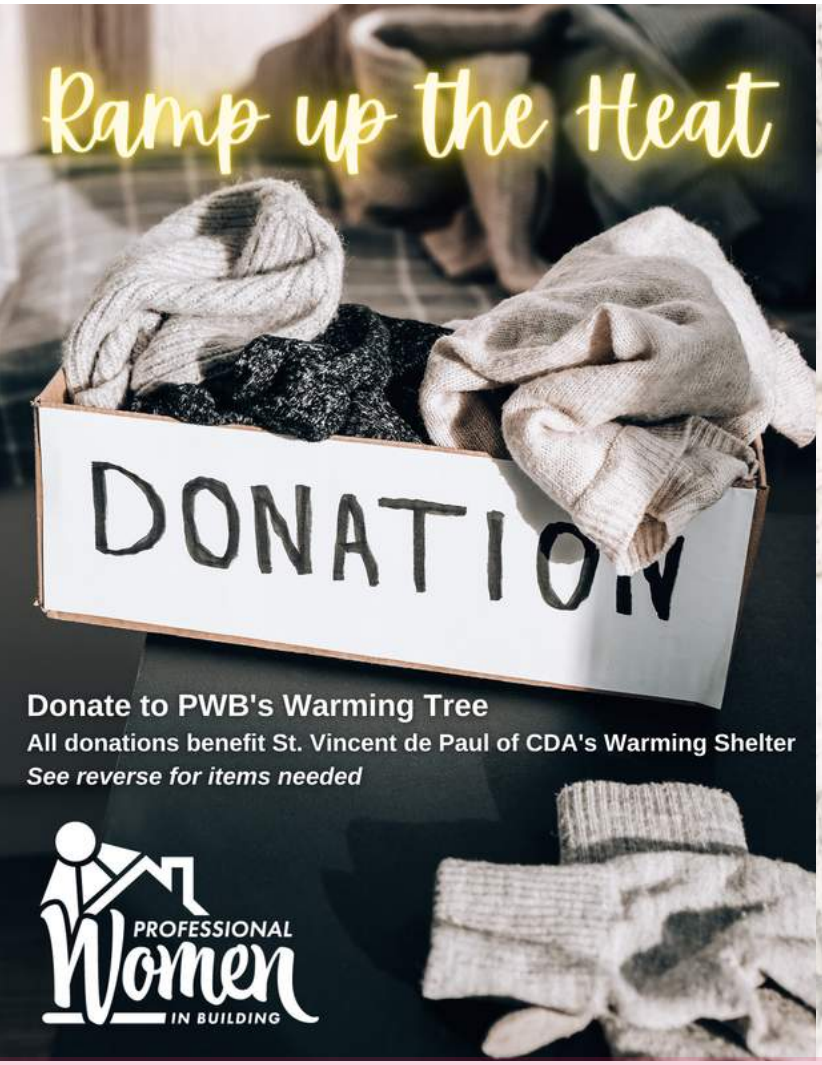
Ashley Yates
Ash Yates Co.

The Festival of Trees has been the talk of the town and it's all thanks to the hard work of the Professional Women in Building committee. With Stefani Hoffman, Amie Pace, and Jenna Ahern leading the charge, it comes as no surprise that the tree they designed and decorated took home first prize! The team's attention to detail and creativity truly shone through in the finished product, leaving festival-goers in awe. It's clear that these women are not just professionals in their respective fields but they're also masterful designers and decorators. Congratulations to the talented trio on their well-deserved win!





DRAWING DEC 8



Items Needed

- Warm Coats - All Sizes
- Hats/Beanies
- Gloves
- Men's Socks
- Warm Blankets
- Non-Perishable Food
- Scarves
- Instant Hot Cocoa
- Instant Coffee
- Cup of Noodles
- Hand Warmers
- Adhesive Toe Warmers
- Personal Hygiene Items
- Sleeping Bags

Scan the QR Code to make a monetary donation

PROFESSIONAL Women IN BUILDING

Drop off items by Dec. 8 at the NIBCA Office
1928 N 4th Street, Ste. A, CDA

UGLY SWEATER party

HOLIDAY PARTY

DEC 8TH

11:45AM-1:00PM

Vote in the 2024 PWB Board Members, Games, Prizes, Catered Lunch, E-Bike Drawing
Cost is $30 per person Click here to register









Register *Online* by December 1st

NIBCA Speakeasy 1928 N 4th Street, CDA

PROFESSIONAL Women IN BUILDING

2023 BOARD OF DIRECTORS

President 2023 Levi Snyder, Monogram Homes
1st VP Dale Cargile, Northridge Contracting
2nd VP Cel Demers, Floor and Home
Associate Vice President Amie Pace, Evergreen Home Loans
Treasurer Alex Myers, TitleOne

PWB President Ashley Yates, Ash Yates Co.

BUILDER DIRECTOR

Matt Davis, Matt Davis Custom Homes
James Ha, Architerra Homes
Brady Brunner, LH Homes
Mike Bell, 4 Nails Construction
Michael Wendland, Inland Real Estate Corporation

ASSOCIATE DIRECTOR

Michelle Rene, Windermere CDA
Jake Yates, Home Trust Financial
Nicole Ansbaugh, Crescent Lighting
Stefani Hoffman, Lake Creek Comfort
Wade Jacklin, Berkshire Hathaway Home Service, Jacklin Real Estate

LIFE DIRECTORS

Angela Erickson, First Interstate Bank
Art Elliott
Barb Bradley
Barry Stearns, Village Homes, LLC
Ben Miller, Momentum Wealth Strategies
Bill Clark, TitleOne Corp.
Cel Demers, Floor and Home
Charlie Rens, Image Homes
Cody Persling, Carpet Warehouse/Color Tile
Dan Malcom
Dustin Harris, PayneWest Insurance
Ed Tensen, Overhead Door Company
Erik Campbell, Aspens Homes
Holden Mitchell
Lisa Brown, Platinum Home Mortgage
Matt Fisher, Shelter Associations, Inc.
Rod Underhill, Underhill Construction, Inc.
Rudy Klein
Shawn Anderson, Monarch Custom Homes
Tim Timmins, Eagle Ridge Builders, Inc.

2023 COMMITTEE CHAIRS

Joint Government Issues
Dale Cargile, Northridge Contracting

Public Relations Committee
Cel Demers, Floor and Home

Associates Committee
Amie Pace, Evergreen Home Loans

Finance Committee
Alex Myers, TitleOne

Education Committee
Stefani Hoffman, Lake Creek Comfort

Home and Garden Show
Merritt Timm, Restorage Closets

Parade of Homes
Kadee McGwier, Summit Homes

Membership Committee
Russ Dowell, Hayden Homes

Spike Club
Angela Erickson, First Interstate Bank

Past Presidents
Gary Hall, Frontier Homes

Young Professionals
Justin Hoffman, Blackbird Digital

NIB-PAC
Levi Snyder, Monogram Homes

STAFF

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karen@nibca.com; 208-765-5518 ext 301

Administrative Assistant
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